

## Message Text

UNCLASSIFIED

PAGE 01 CALI 00123 131407Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----040879 131917Z /43

R 121500Z JUN 78  
FM AMCONSUL CALI  
TO RUEHDC USDOC WASHDC  
INFO AMEMBASSY BOGOTA  
SECSTATE WASHDC 2463

UNCLAS CALI 0123

E.O. 11652: N/A  
TAGS: BBSR, CO  
SUBJ: WTDR/FTI: CANDLE ELECTRONICA DE COLOMBIA LTDA.

REF: USDOC 07009

1. COLOMBIA
- OFFICE USE: 2. 301 3. N/A 4. 03
5. CANDLE ELECTRONICA DE COLOMBIA, LTDA.
6. APARTADO AEREO 6558& CARRERA 1 NO. 39-40
7. CALI, VALLE
8. CONTACT: LUIS C. LONDONO I.
9. TITLE: PRESIDENT  
OTHER OFFICIALS ARE: MANUEL G. LONDONO C. , GENERAL MANAGER
10. PHONE: 461041 11. TELEX: 055-700
12. CABLE: SHARP CALI
13. ESTABL: 1961 14. EMPL: 1250 15. SIZE: VERY LARGE
16. REPUTATION: Y-GOOD 17. RPT DATE: 06/78
- OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22.

23A. 35742/0145 MFR, RET, EXP, IMP OF ELECTRONIC CALCULATING  
MACHINES

23B. 35743/15 RET, IMP OF ACCOUNTING MACHINES AND CASH  
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### REGISTERS

- 23C. 35745/145 RET, EXP, IMP OF PARTS AND ATTACHMENTS FOR  
CALCULATING MACHINES AND CASH REGISTERS.
- 23D. 36700/45 EXP, IMP OF ELECTRONIC COMPONENTS AND  
ACCESSORIES
- 23E. 36512/M MFR, DIST OF HOUSEHOLD BLACK AND WHITE TV  
RECEIVERS

23F. 36514/M5 MFR, DIST, IMP OF RECORD PLAYERS

23G. 38612/1345 RET, DIST, EXP, IMP OF PHOTOCOPYING EQUIPMENT

23H. 36515/M45 MFR/DIST, EXP, IMP OF SOUND EQUIPMENT

23I. 36623/M45 MFR/DIST, EXP, IMP OF INTERCOMMUNICATION  
EQUIPMENT

24. FOREIGN SALES: ECUADOR

25. FINANCIAL REFS: BANCO DE COLOMBIA, CALLE 11 NO. 5-64&  
BANCO DE BOGOTA, CARRERA 4 NO. 11-35& BANCO DEL COMERCIO,  
CARRERA 5 NO. 10-39, AND BANCO CAFETERO, CALLE 13 NO. 5-21,  
ALL OF CALI, VALLE, COLOMBIA, ALSO CITIZENS AND SOUTHERN  
INTL. BANK AND BANK OF AMERICA, BOTH OF MIAMI, FLORIDA.

26. TRADE REFS: SHARP ELECTRONIC CORP., 10 KEYSTONE PLAZA,  
PARAMUS, NEW JERSEY 07652& UNION CARBIDE CORP., 270 PARK  
AVENUE, NEW YORK, NEW YORK 10017.

27. FOREIGN FIRMS REPRESENTED: NOT STATED.

28. POST EVALUATION: THIS FIRM IS ONE OF THE LEADING ONES  
IN COLOMBIA IN ITS FIELD OF BUSINESS. IT OPERATES UNDER THE  
COLOMBIAN BY-LAWS OF A LIMITED LIABILITY PARTNERSHIP WITH A  
LISTED CAPITAL (I.E. LIABILITY) OF 72.5 MILLION COLOMBIAN  
PESOS. WORKING CAPITAL WAS SHOWN AS 272.5 MILLION PESOS,  
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AND SALES VOLUME REPORTED AS 787.9 MILLION ALSO IN PESOS  
(37.85 PESOS EQUAL TO ONE U.S. DOLLAR) . STOCKHOLDERS IN THE  
FIRM ARE THE TWO LOCAL FIRMS KNOWN AS: NEGOCIOS LONDONO AND  
CIA., AND LUIS CARLOS LONDONO AND CIA. IT WAS LEARNED THAT  
ALL THIS BUSINESS COMPLEX IS OWN BY MR. LUIS C. LONDONO I.,  
AND OTHER MEMBERS OF HIS FAMILY. FIRM'S MAIN OFFICES AND  
PLANT ARE CENTRALLY LOCATED AT CALI. BRANCH OFFICES ARE IN  
THE COLOMBIAN CITIES OF BOGOTA& MEDELLIN& BARRANQUILLA&  
BUCARAMANGA& PEREIRA& PASTO& IBAGUE& BUENAVENTURA, AND  
CARTAGENA. THIS FIRM IS HIGHLY REGARDED IN LOCAL TRADE  
CIRCLES. BANKING INSTITUTIONS CONTACTED REPORT ENTIRELY  
SATISFACTORY EXPERIENCE WITH THE SUBJECT FIRM IN ALL DEALINGS  
INCLUDING CREDIT FACILITIES EXTENDED. CONSULATE CONSIDERS  
THIS COMPANY AS A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: JULIO A. DE SOTO APPR: ROY J. APEL.  
APEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CALI00123  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780247-0346  
**Format:** TEL  
**From:** CALI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780671/aaaacjw.tel  
**Line Count:** 111  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 49d5568b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2398935  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI: CANDLE ELECTRONICA DE COLOMBIA LTDA.  
**TAGS:** BBSR, CO  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/49d5568b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014